



RAPAT UMUM PEMEGANG SAHAM TAHUNAN

*ANNUAL GENERAL MEETING OF
SHAREHOLDERS*

15 JUNI/JUNE 2023

01

PERSETUJUAN LAPORAN TAHUNAN PERSEROAN TERMASUK LAPORAN TUGAS PENGAWASAN DEWAN KOMISARIS SERTA PENGESAHAN LAPORAN KEUANGAN PERSEROAN UNTUK TAHUN BUKU YANG BERAKHIR PADA TANGGAL 31 DESEMBER 2022

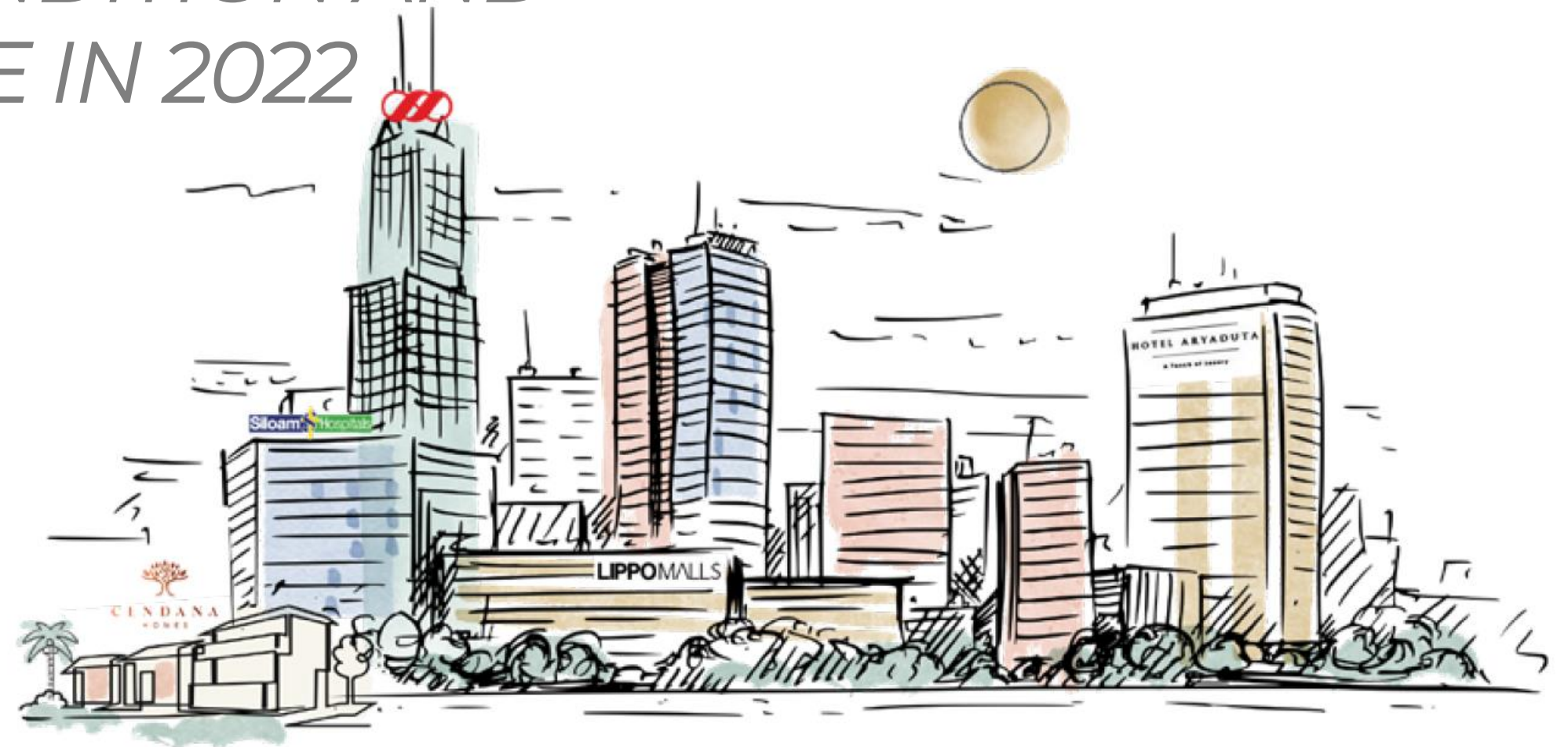
*APPROVAL OF THE COMPANY'S ANNUAL REPORT
INCLUDING THE BOARD OF COMMISSIONERS'
SUPERVISORY DUTIES REPORT AND RATIFICATION OF THE
COMPANY'S FINANCIAL STATEMENT FOR THE FINANCIAL
YEAR ENDED ON 31 DECEMBER 2022*



AGMS - 15 JUNI/JUNE 2023

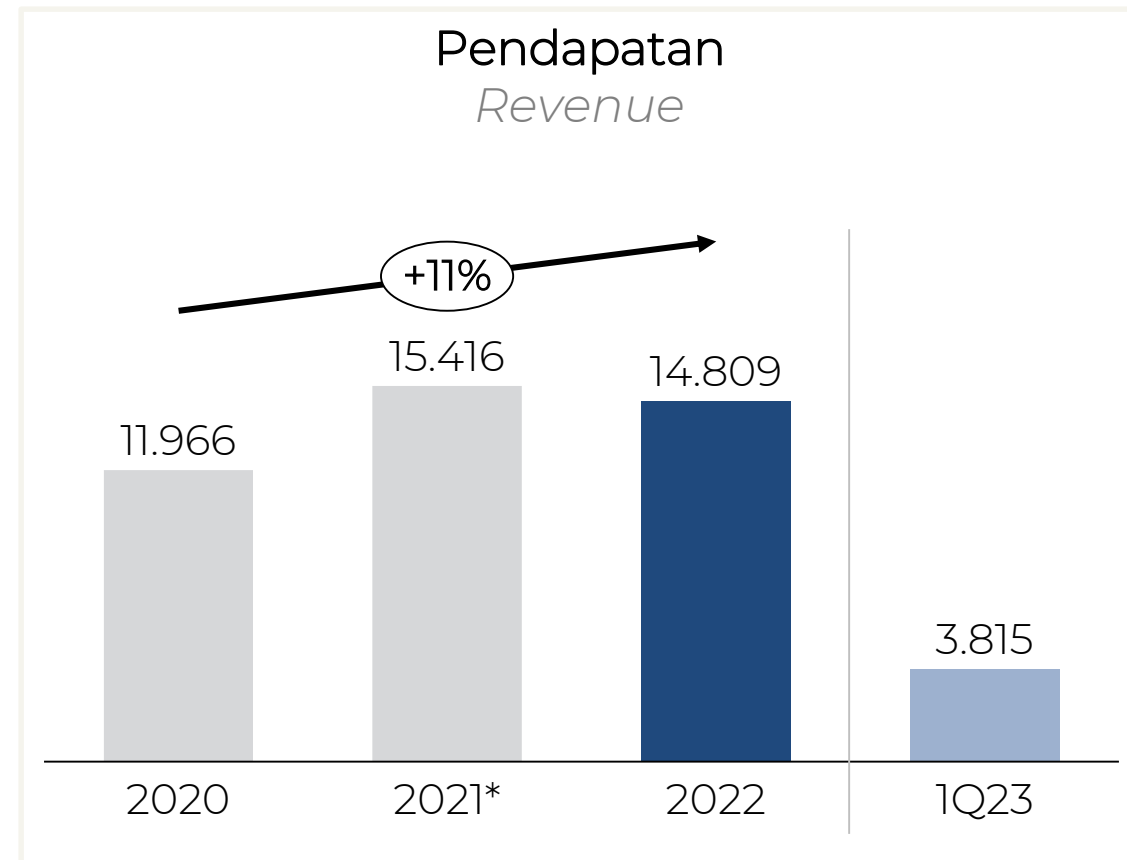
KONDISI TERKINI PERSEROAN DAN KINERJA KEUANGAN TAHUN 2022

*COMPANY'S CURRENT CONDITION AND
FINANCIAL PERFORMANCE IN 2022*



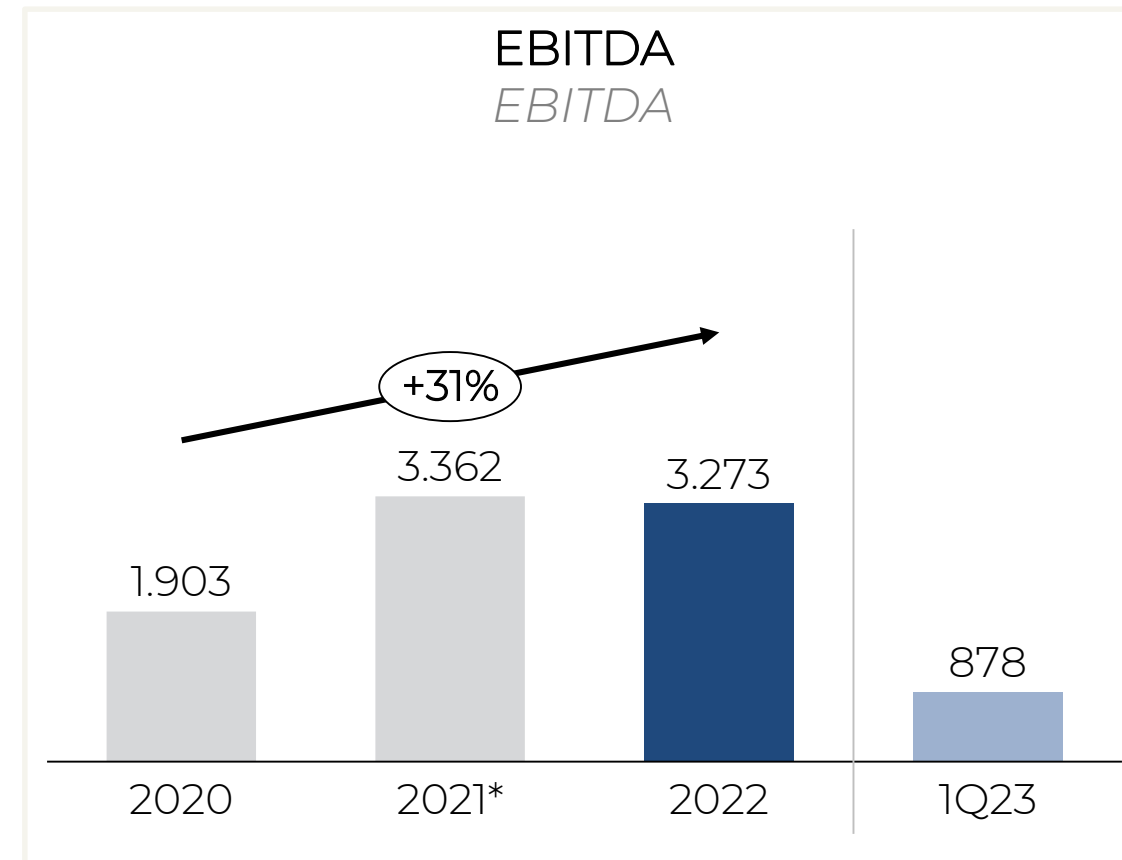
KINERJA KEUANGAN TAHUN 2022

FINANCIAL PERFORMANCE IN 2022



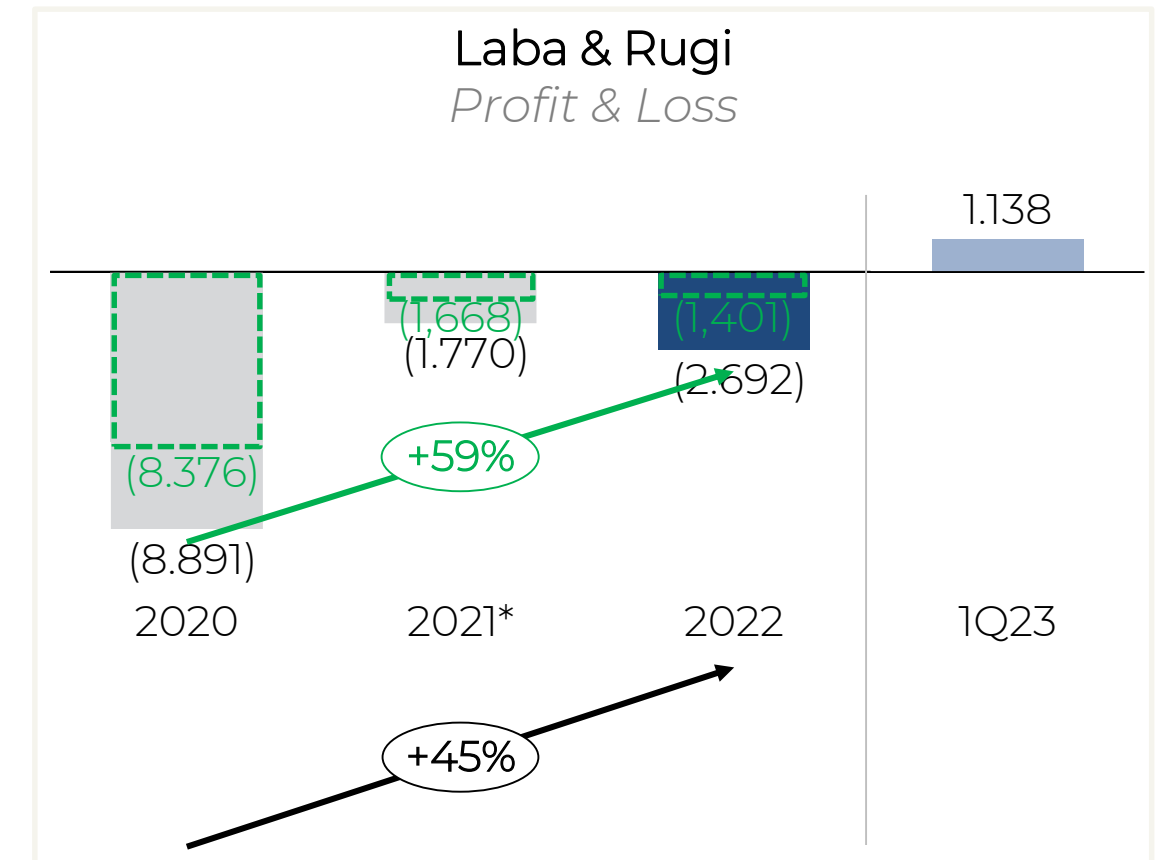
Pendapatan konsolidasi stabil mencapai Rp 14,81 triliun di tahun 2022.

Stable consolidated revenues reaching IDR 14.81 trillion in 2022.



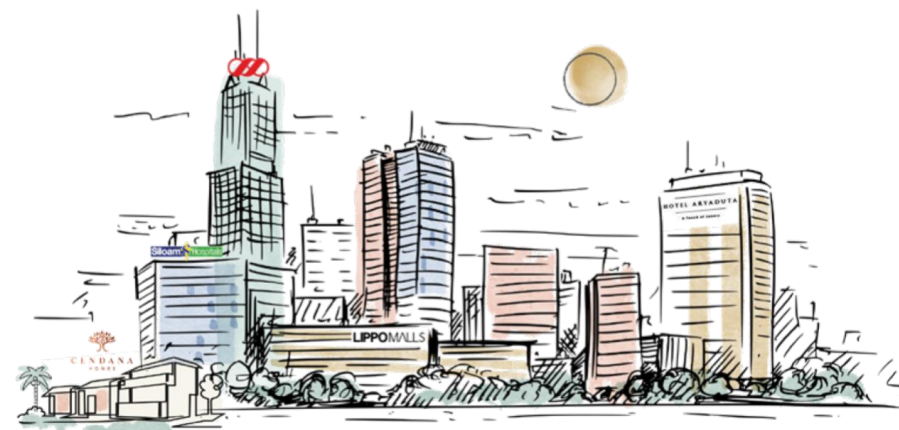
EBITDA stabil di angka Rp 3,27 triliun di tahun 2022.

EBITDA is stable at IDR 3.27 trillion in 2022.



Kerugian bersih tercatat sebesar Rp 2,69 triliun di tahun 2022. Namun, dengan mengeluarkan dampak kerugian selisih kurs yang belum terealisasi, Perseroan berhasil mengurangi kerugian bersih menjadi -Rp 1,40 triliun.

A net loss of IDR 2.69tn was recorded in 2022. However, by excluding the impact of unrealized FX loss, the Company was able to reduce its net loss to IDR 1.40 trillion.



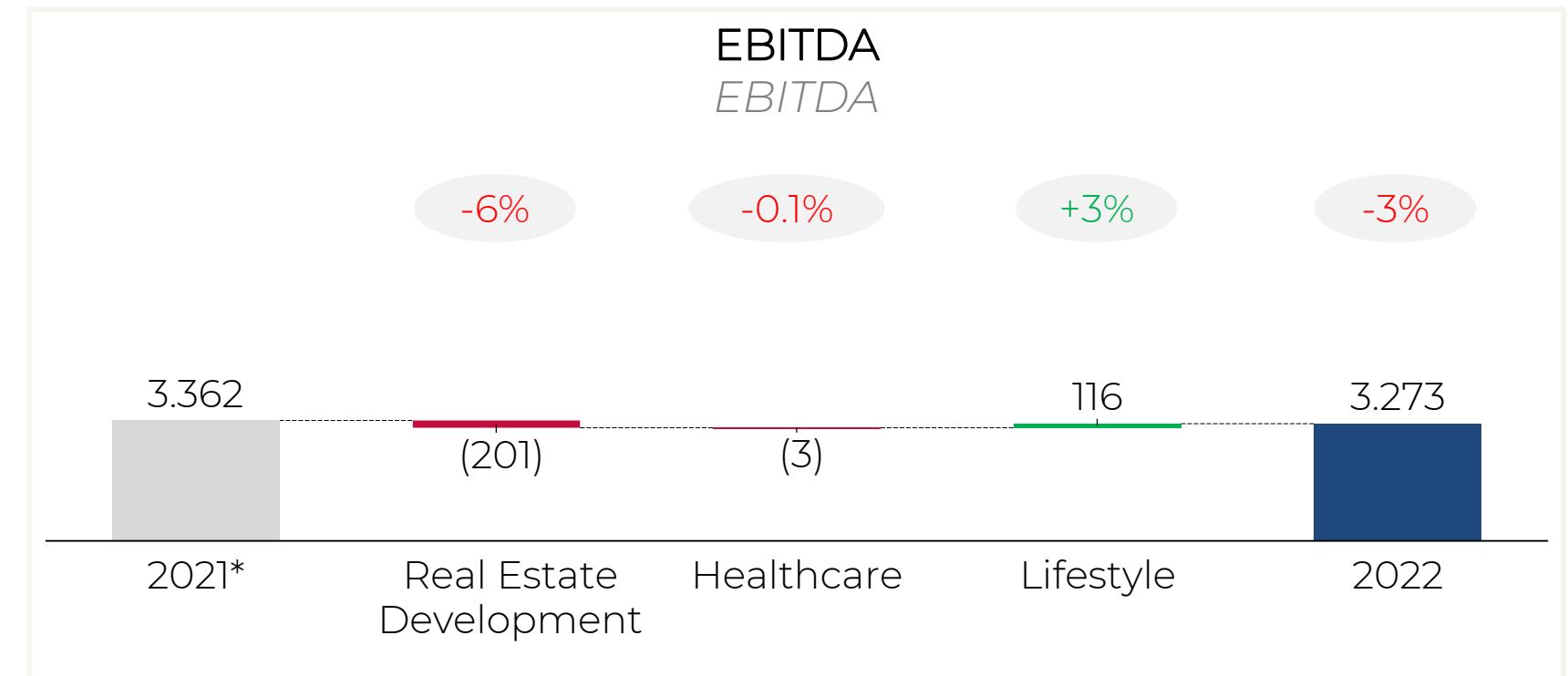
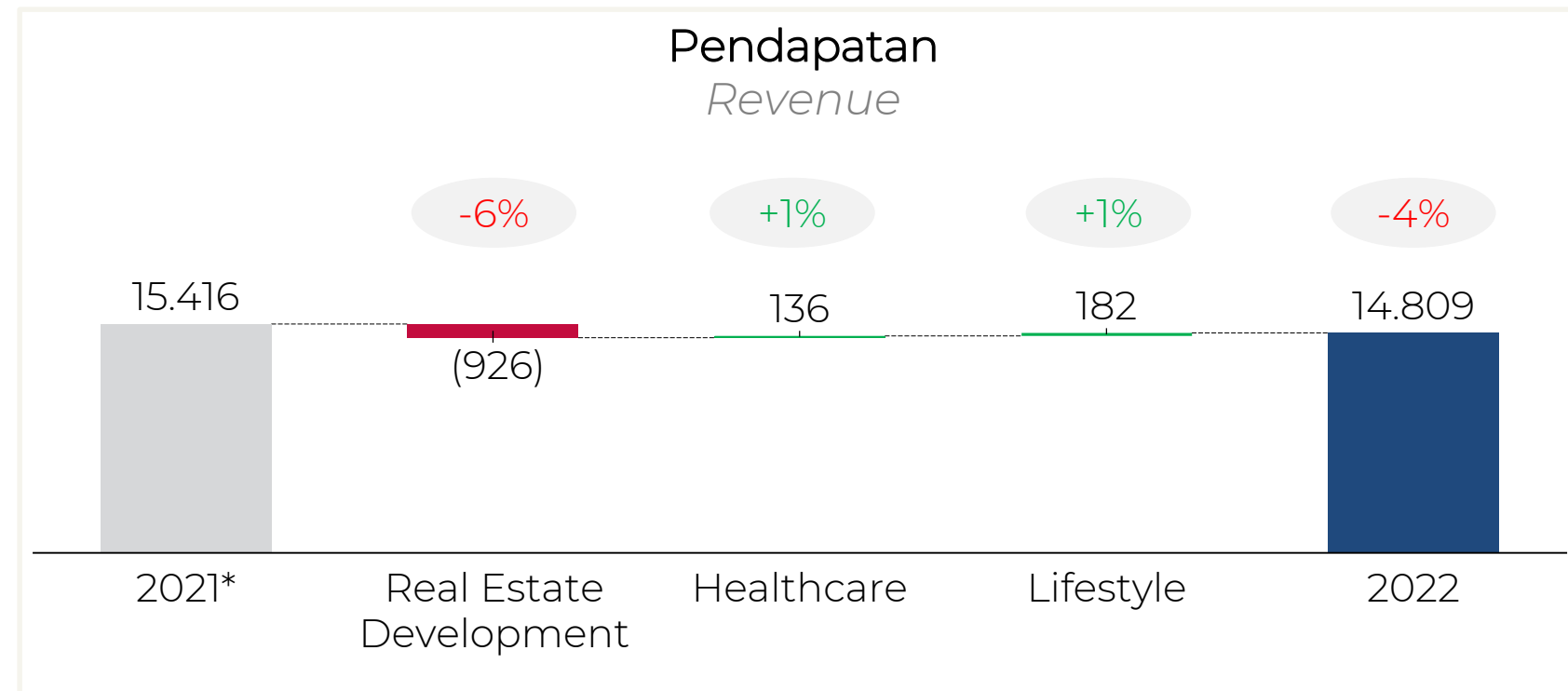
* FY21 dinormalisasi untuk mengecualikan konsolidasi LMIRT

* FY21 normalized to exclude LMIRT consolidation

NPAT dengan mengecualikan kerugian selisih kurs
NPAT excluding FX loss

KINERJA KEUANGAN TAHUN 2022

FINANCIAL PERFORMANCE IN 2022



Pendapatan konsolidasi FY22 turun 4% YoY menjadi Rp 14,81tn, karena pendapatan untuk segmen real estate lebih rendah akibat sebagian besar serah terima apartemen selesai di tahun 2021. Penurunan pendapatan sebagian diimbangi dengan pemulihan yang stabil dari segmen bisnis kesehatan dan gaya hidup di tahun 2022.

FY22 consolidated revenue decreased by 4% YoY to IDR 14.8tn due to lower revenue from the real estate segment as most apartment handovers were completed in 2021. The revenue decline was partially offset with the steady recovery of healthcare and lifestyle business segment in 2022.

Meskipun EBITDA konsolidasi FY22 menurun sebesar 3%, bisnis gaya hidup telah memberikan kontribusi pertumbuhan 3% YoY terhadap angka konsolidasi yang didorong oleh kinerja operasional dan margin yang lebih baik dengan mengoptimalkan biaya selama pandemi, yang kami yakini bahwa peningkatan margin ini akan terus berlanjut hingga paska pandemi.

Though FY22 consolidated EBITDA declined by 3%, the lifestyle business has contributed 3% YoY growth to the consolidated figure driven by better operational performance and margin by optimizing cost during pandemic which we believe that the improved margin will carry over to post pandemic.

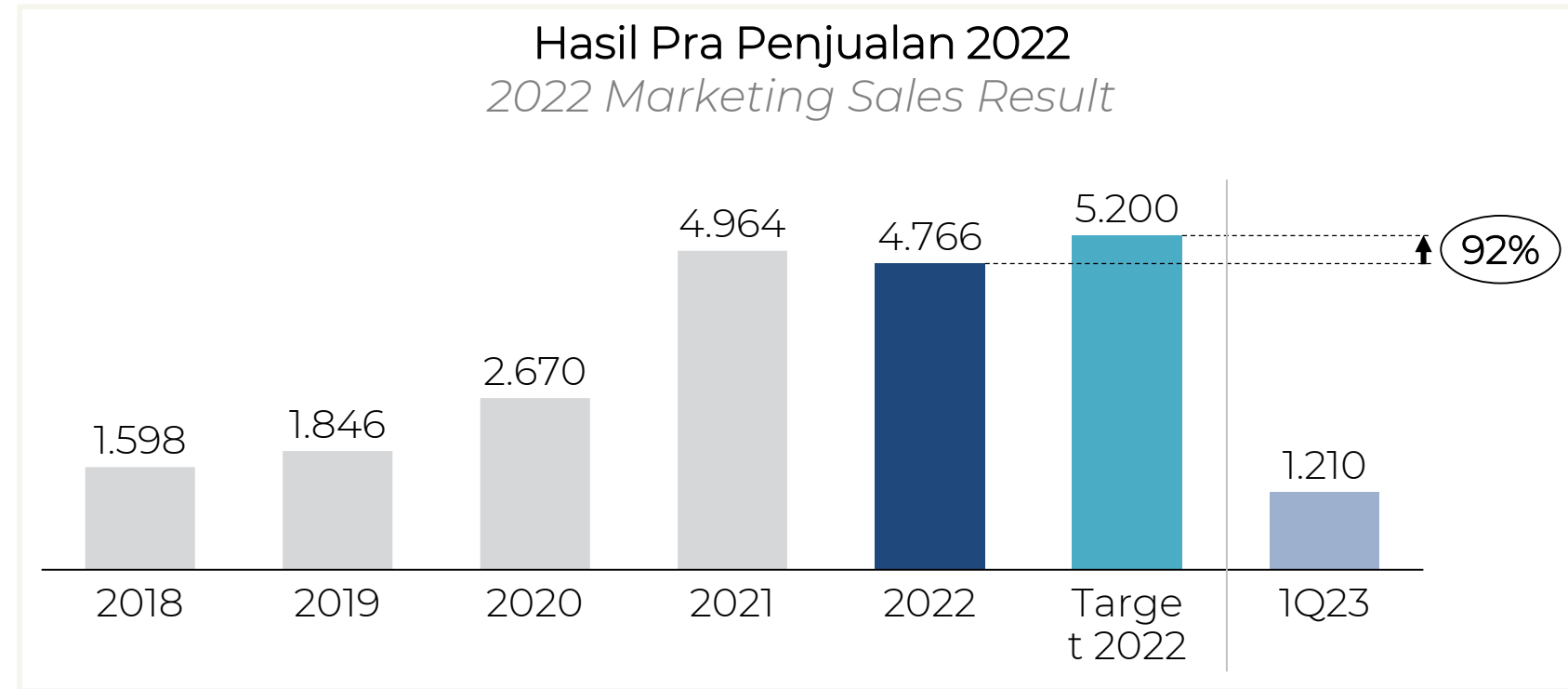


* FY21 dinormalisasi untuk mengecualikan konsolidasi LMIRT
* FY21 normalized to exclude LMIRT consolidation

● % kenaikan/penurunan dari angka 2021
● % increase/decrease from 2021 figure

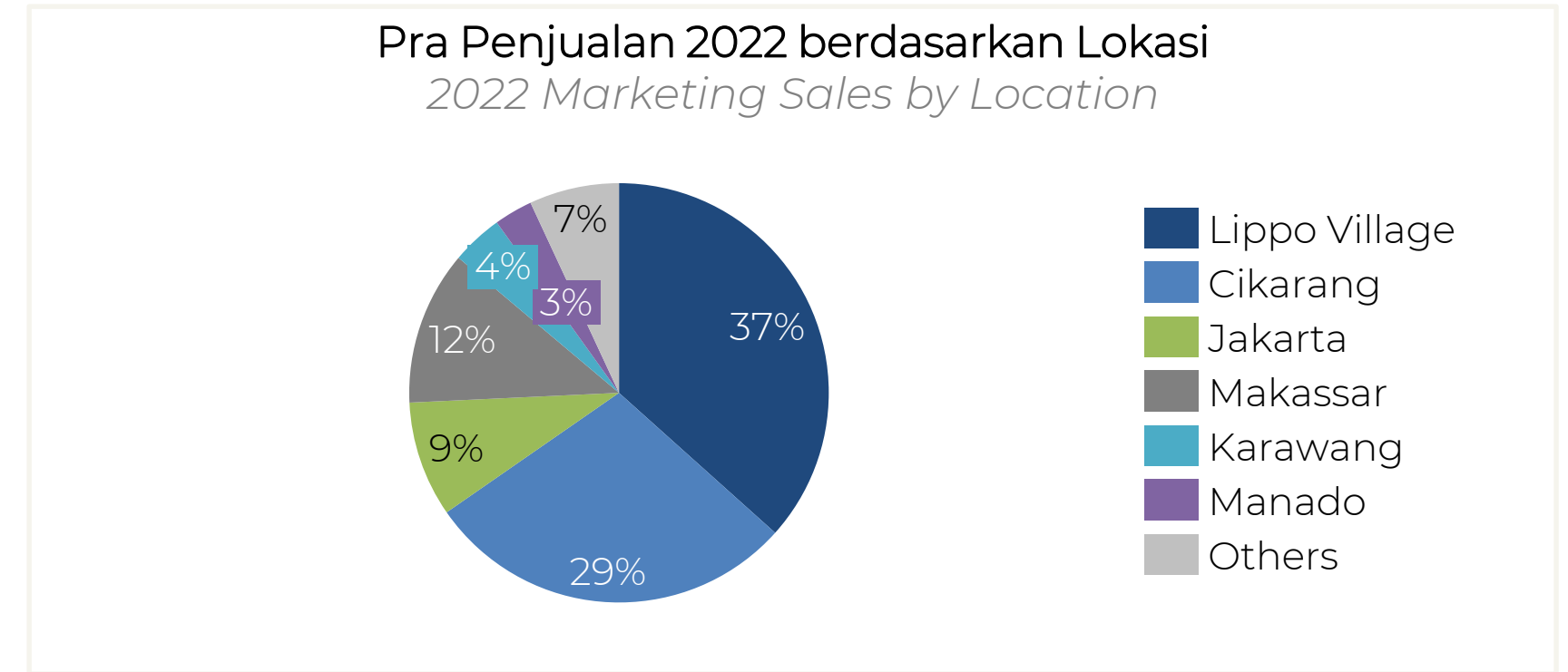
SEGMENT 1 - REAL ESTATE

SEGMENT 1 - REAL ESTATE



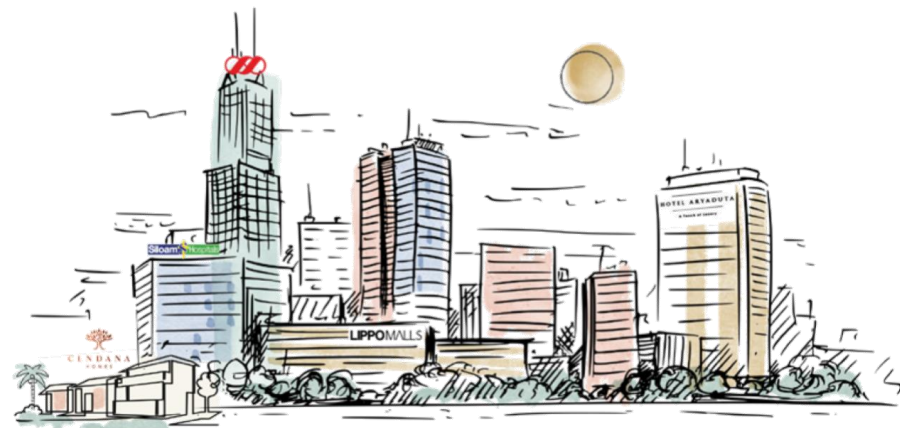
Pra Penjualan tahun 2022 berhasil mencapai 92% dari target. Faktor utama pencapaian Pra Penjualan di tahun 2022: 1) peluncuran seri Cendana Homes di Lippo Village, 2) peluncuran klaster perumahan di Lippo Cikarang dan 3) penjualan kavling lahan industri.

2022 marketing sales successfully achieved 92% of target. 2022 marketing sales drivers: 1) launches of Cendana Homes series in Lippo Village, 2) launches of residential clusters in Lippo Cikarang and 3) sales of industrial land plots



Pencapaian Pra Penjualan tahun 2022 didorong oleh properti yang berlokasi di kawasan Lippo Village dan Lippo Cikarang dimana masing-masing berkontribusi sebesar 37% dan 29%.

2022 marketing sales was driven by properties located in Lippo Village and Lippo Cikarang area where each contributed by 37% and 29%, respectively.

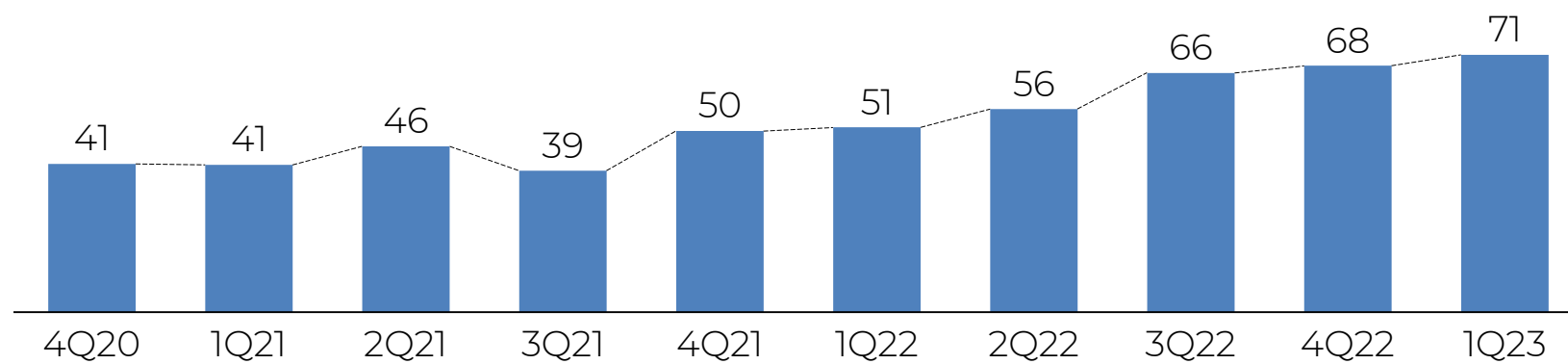


SEGMENT 2 - LAYANAN KESEHATAN

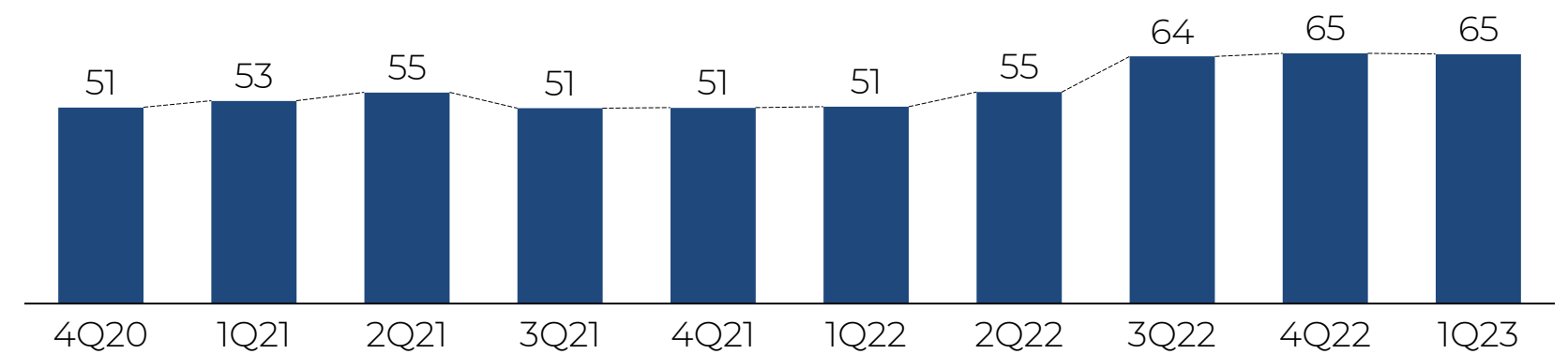
SEGMENT 2 - HEALTHCARE SERVICES



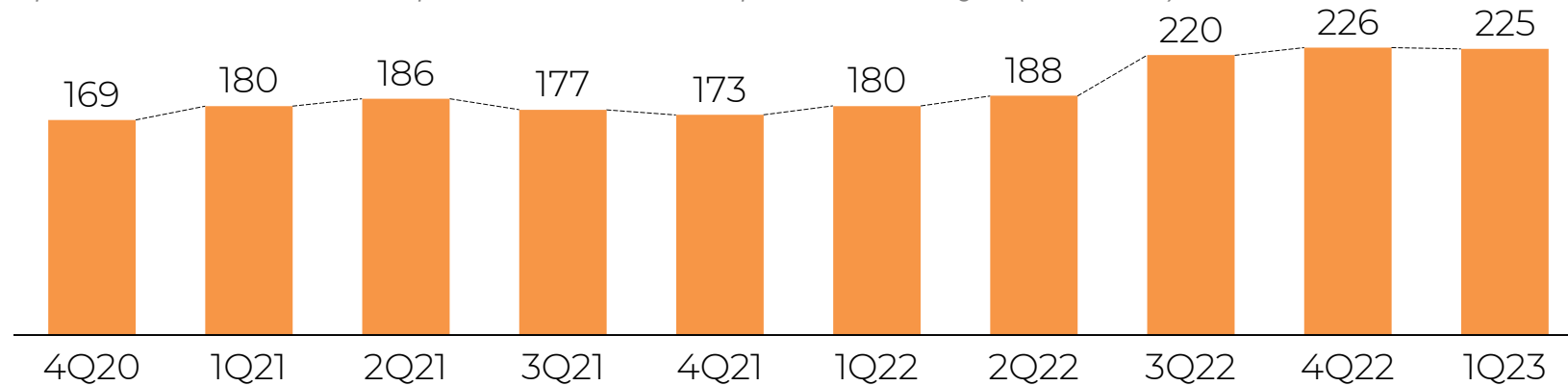
Hasil Operasional per Kuartal – Penerimaan Rawat Inap (dalam '000)
Operational Results per Quarter – Inpatient Admissions (in '000)



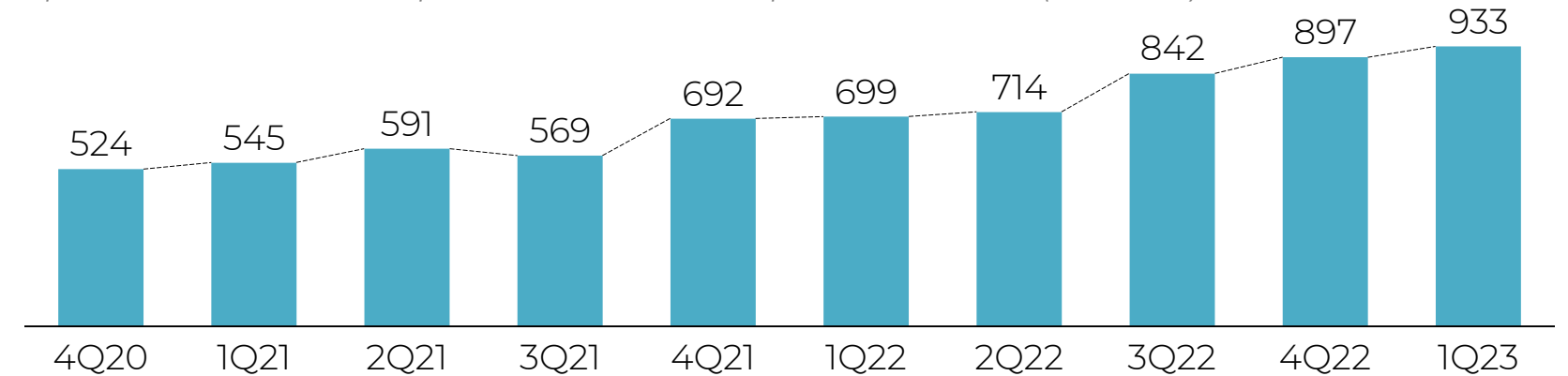
Hasil Operasional per Kuartal – Tingkat Hunian (dalam %)
Operational Results per Quarter – Occupancy Rate (in %)



Hasil Operasional per Kuartal – Jumlah Hari Rawat Inap (dalam '000)
Operational Results per Quarter – Inpatient Days (in '000)

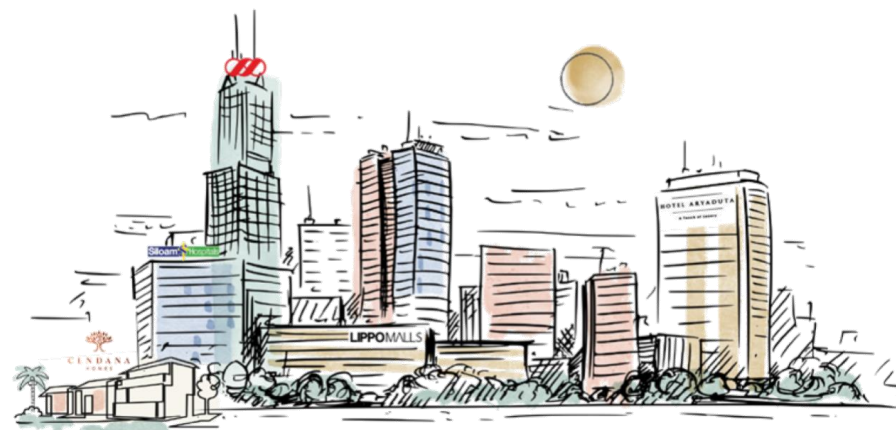


Hasil Operasional per Kuartal – Kunjungan Pasien Rawat Jalan (dalam '000)
Operational Results per Quarter – Outpatient Visits (in '000)



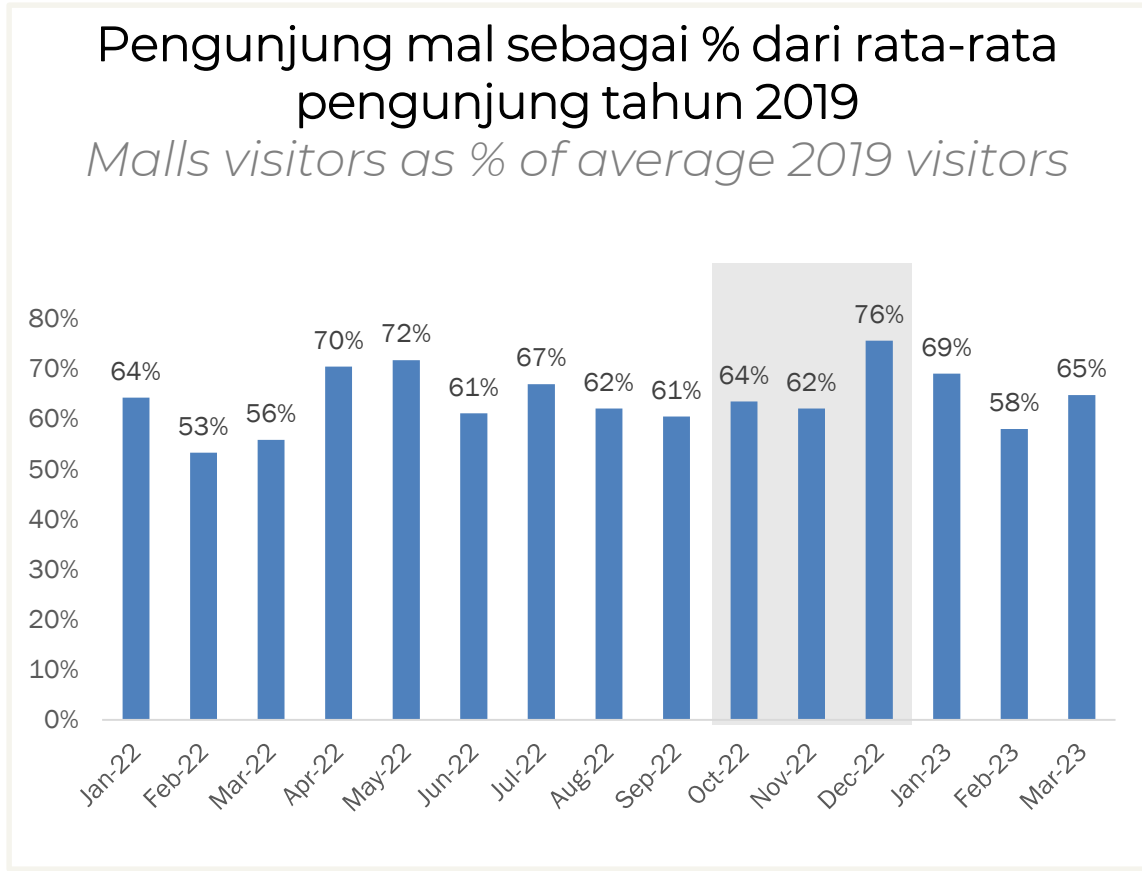
Kinerja operasional Siloam tetap berada pada arah pertumbuhan yang kuat di 4Q22. Siloam mencatat jumlah hari rawat inap dan jumlah kunjungan pasien rawat jalan tertinggi sejak 4Q20. Hampir seluruh pencapaian ini dikontribusikan dari pendapatan non-COVID-19 sepanjang 2 kuartal terakhir tahun 2022.

Siloam's operational performance remains on a strong upwards growth trajectory in 4Q22. Siloam saw its highest volume of Inpatient Days and Outpatient Visits since 4Q20. This was achieved with little to none COVID-19-related revenue in the last 2 quarters of 2022.



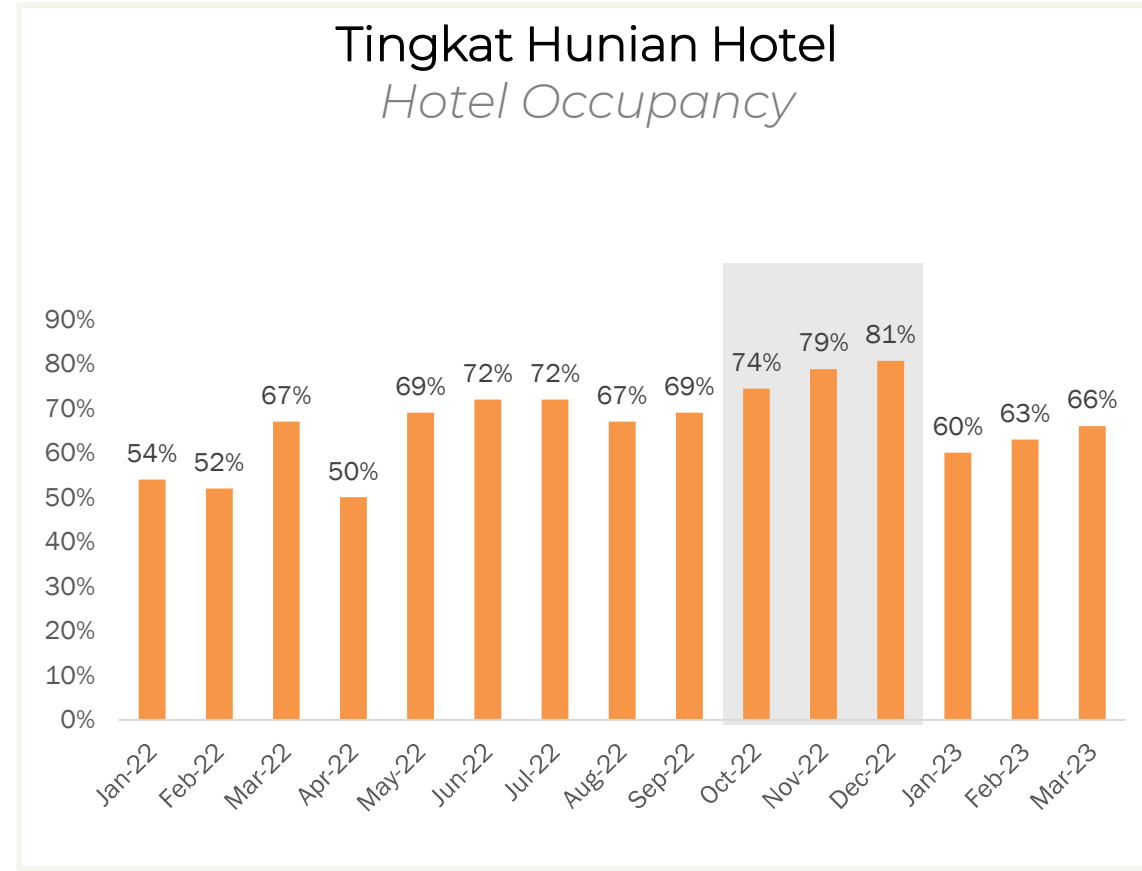
SEGMENT 3 - GAYA HIDUP

SEGMENT 3 - LIFESTYLE



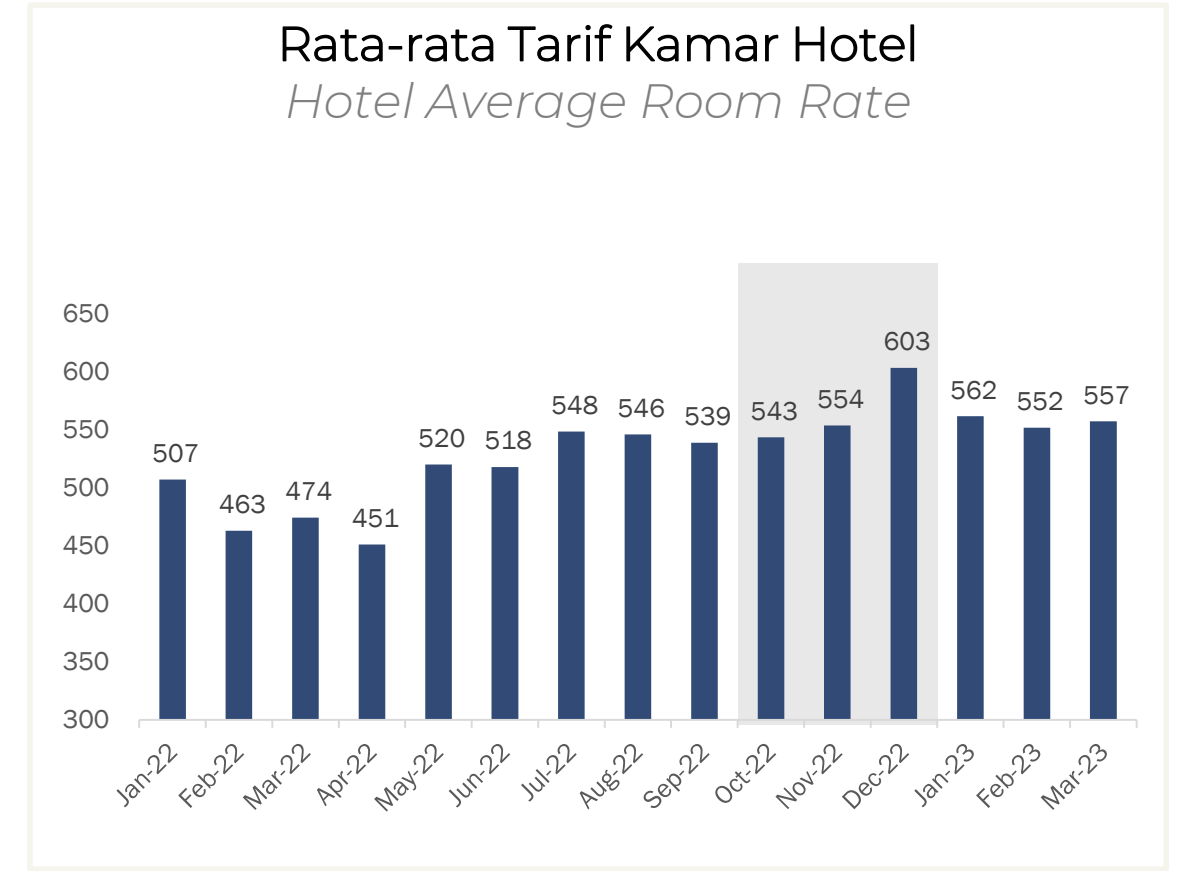
Jumlah pengunjung mall telah meningkat menjadi rata-rata 67% pada 4Q22 dengan jumlah pengunjung pada Desember 2022 telah mencapai level tertinggi sejak pandemi dimulai pada Maret 2020.

Footfall traffic has increased to an average of 67% in 4Q22 with traffic in December 2022 has reached highest level since pandemic started in March 2020.



Rata-rata tingkat hunian hotel di 4Q22 meningkat menjadi 78%. Tren naik ini didukung oleh dibukanya kembali Aryaduta Bali, peningkatan aktivitas perjalanan bisnis, dan liburan di seluruh Indonesia.

Hotel occupancy rate in 4Q22 increased to an average of 78%. The uptrend is supported by the reopening of Aryaduta Bali, increase in both business and leisure travelers across Indonesia.



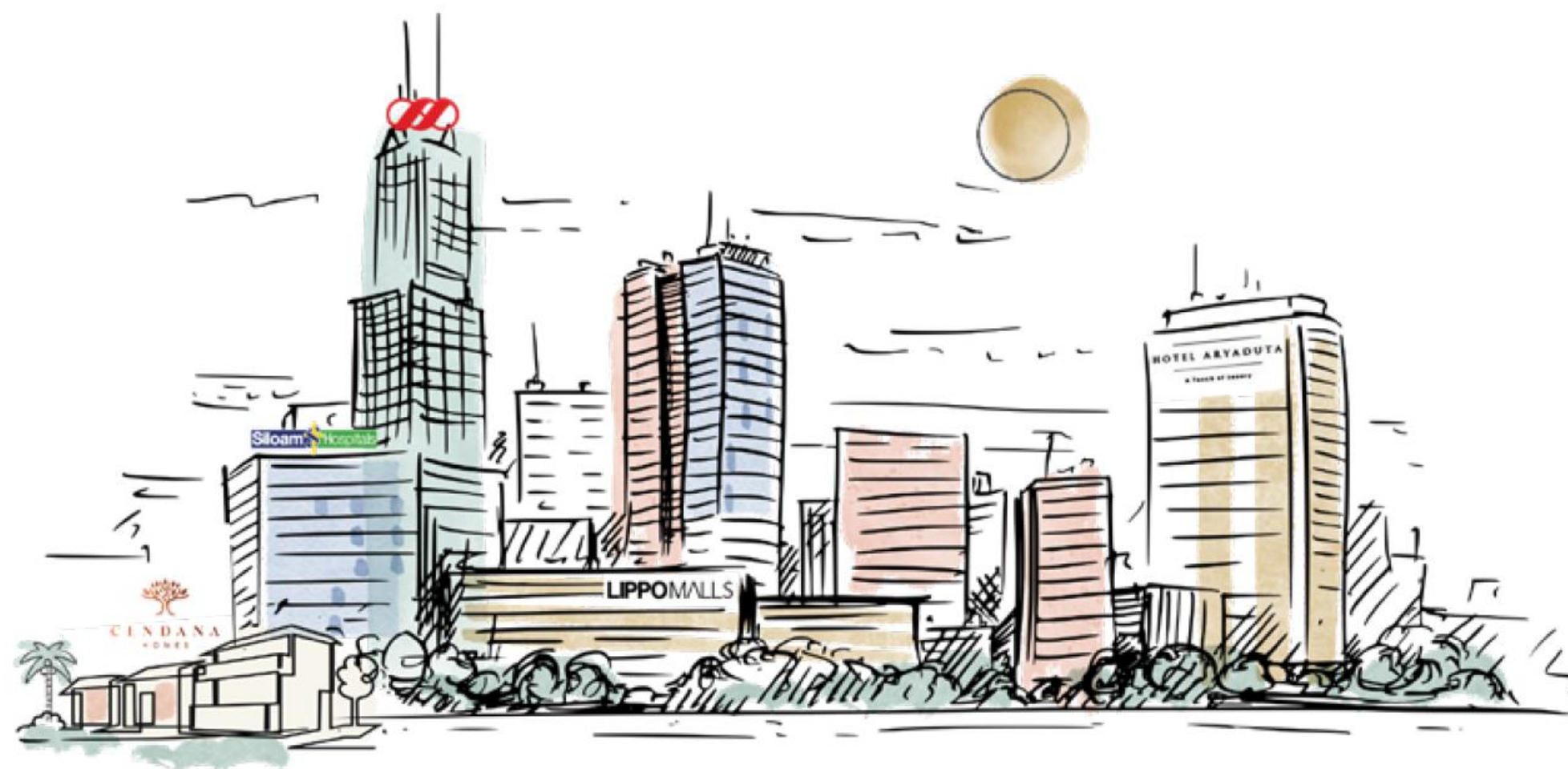
Rata-rata tarif kamar hotel meningkat menjadi Rp 566.687 pada 4Q22 sejalan dengan kenaikan tingkat hunian hotel.

Average room rate increased to average of IDR 566,687 in 4Q22 in line with the increase in occupancy rate.



LAPORAN TUGAS PENGAWASAN DEWAN KOMISARIS TAHUN 2022

*THE BOARD OF COMMISSIONERS' SUPERVISORY REPORT
IN 2022*



LAPORAN TUGAS PENGAWASAN DEWAN KOMISARIS TAHUN 2022

*REPORT FROM THE BOARD OF COMMISSIONERS' ON THEIR
SUPERVISORY DUTIES OF 2022*



- Memantau dan memastikan pelaksanaan rencana transformasi strategis Perseroan pada tahun 2022
Supervised and ensured the implementation of the Company's strategic transformation plan in 2022
- Melakukan evaluasi dan pengawasan terhadap kinerja, kebijakan dan kegiatan Direksi dalam pengelolaan Perseroan
Evaluating and supervising the performance, policies, and activities of the BOD in managing the Company
- Melalui Komite Audit melakukan penelaahan Laporan Keuangan Perseroan, penelaahan temuan dan rekomendasi auditor (internal dan eksternal) serta memberikan saran atas tindaklanjutnya termasuk memberikan saran untuk memperkuat Pengelolaan risiko, sistem administrasi keuangan, dsb; monitoring Satuan Audit Internal dan Manajemen Risiko, serta Pengawasan Kepatuhan atas regulasi yang berlaku,
Through the Audit Committee, reviewed the Company's Financial Statements, auditor's findings and recommendations, (both from internal and external) as well as provided suggestions for follow-up actions including provided suggestions to strengthen risk management, financial administration systems, etc.; monitoring the Internal Audit and Risk Management Units, as well as Compliance Supervision on applicable regulations.
- Melalui Komite Nominasi dan Remunerasi, Dewan Komisaris telah melakukan penelaahan atas sistem remunerasi, promosi, nominasi anggota Direksi, pelatihan dan penerapan budaya korporasi
Through the NRC, reviewed the remuneration system, promotion, nomination of members of BOD, training and implementation of corporate culture

*Enhancing Innovation and Sustainability
To Reach New Heights*



TERIMA KASIH
THANK YOU